



Date: October 16, 2016

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Joseph W. Clark, Fleet Management Director
Jonathan Hawley, Purchasing Supervisor

Subject: State Contract Purchase – Vehicles for the
Durham Police Department - “Take Home” Car Program

Executive Summary

The contract under consideration will furnish/provide the City with thirty-five (35) police vehicles (2017 Dodge Chargers) for the Durham Police Department. These vehicles were approved in the FY 2016/17 budget, and this purchase is part of the “Take-Home” car program. The unit price per vehicle is \$33,203.00, and the total cost of this contract is \$1,162,105.00.

Bid pricing is from North Carolina State Contract 70A, where Horace G. Ilderton, LLC of High Point, North Carolina was the lowest responsive bidder. Funding for this contract is available from the CIP Fleet Replacement Fund (Fund 30620119-732300-S3017). There are no good alternatives to making this purchase. The State Contract pricing is competitive and within budget.

Recommendation

That the State Contract bid pricing for the purchase of thirty-five (35) new police vehicles in the amount of \$1,162,105.00 from Horace G. Ilderton, LLC be approved and the City Manager be authorized to execute all relevant contracts.

Background

The contract under consideration will provide the City with thirty-five (35) new police vehicles (2017 Dodge Chargers) for the Durham Police Department. These vehicles were approved in the FY 2016/17 budget. This purchase is a part of the “Take Home” car program. The “Take Home” Car program is a three-year, phased-in program to encourage officers to become more visible and invested in the Durham neighborhoods in which they live.

Making purchases from contracts established by the State or any agency of the State is referred to as a “State Contract Exception”. North Carolina General Statute 143-129(e)(9) allows an exception to the bidding process when making a State Contract purchase.

The Administration has analyzed market conditions, has compared the pricing to other recent similar bids, and recommends using the "State Contract Exception" provision.

Issues/Analysis

The following State Contract pricing is in effect for the new police vehicles:

COMPANY	STATE CONTRACT PRICING
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Item No.1 – Thirty-five (35) patrol package/marked V6 Dodge Chargers - Police Department (Patrol Units)

Horace G. Ilderton LLC High Point, NC	*\$33,203.00 each \$1,162,105.00 total
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Alternatives

There are no good alternatives to making this purchase. The State Contract pricing is competitive and within budget.

Financial Impact

The total cost of this contract is \$1,162,105.00. Funding for this contract is available from the CIP Fleet Replacement Fund (30620119-732300-S3017).

SDBE Summary

This item is a state term contract purchase and was not reviewed for compliance with the Ordinance to Promote Equal Business Opportunities in City Contracting.

SDBE REQUIREMENTS

There were no SDBEs to provide this product.

WORKFORCE STATISTICS

The workforce statistics for Horace G. Ilderton LLC are as follows:

Horace G. Ilderton LLC

Total Workforce	86	100%
Total Females	17	20%
Total Males	69	80%
Black Males	17	20%
White Males	47	54%
Other Males	5	6%
Black Females	1	1%
White Females	16	19%
Other Females	0	0%